

NIXFON

Nixfon (M) Sdn Bhd

Company Brief

Nixfon... Accelerating Business Change

NIXFON'S VISION & MISSION

VISION

At Nixfon, our vision is to use technology to produce solutions that help businesses improve their efficiency and effectiveness.

MISSION

At Nixfon, we have a two-prong mission:

- To be the leading provider of software solutions for **Talent Management** and **Human Capital Management** in the region
- To provide leading **Performance Dashboard** and **Data Visualization Solutions** in this region

COMPANY INTRODUCTION



The Beginning

Many moons ago, a bunch of like-minded individuals from various educational and professional backgrounds, infused with PASSION... got together and formed an innovative and exciting new company – NIXFON.

The word PASSION embodied the founders' philosophy. Nixfon's credo is as follows:

- Our PASSION is to provide innovative software solutions that help our clients improve their efficiency and effectiveness
- Our team members are hired based on their PASSION in the ICT field
- Our PASSION is evident in the way we work, the way we play and the way we serve our clients

This is the foundation upon which Nixfon is built.

The Sole Purpose

Our sole purpose of existence is to utilize technology solutions to develop and enhance performance of human capital within organizations large and small



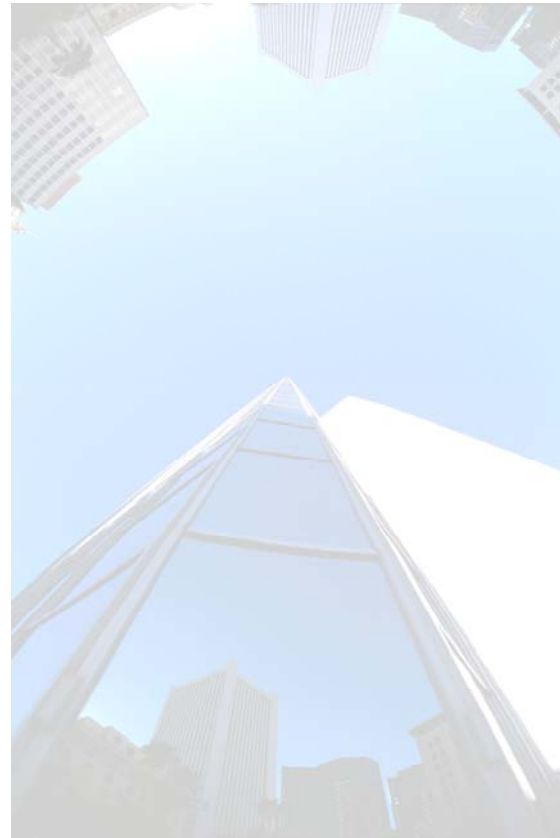
We are passionate about Human Capital Development. This passion helped us design solutions that were timely, relevant and well-received by the business community.

This purpose is also inline with the Malaysian government's push toward developing the human capital within the country and creating a "knowledge society".

The Road Ahead

We invest in continuous Research and Development (R&D) to enhance our products. As our clients expand and mature, we would be there every step of the way providing the required solutions.

Our team consists of subject-matter-experts from the Human Capital Management fields and ICT experts. They work together and create solutions that help organizations get the best out of their most valuable resource (their people).



Ultimately we intend to grow in step with our clients. The company's goal is to forge long and fruitful partnerships with these clients.

PRODUCT OFFERINGS

StepStone ETWeb^M - Strategic Talent Management Solution

StepStone ETWebTM is a comprehensive talent management software solution to help organizations manage and develop their human capital. This solution helps Human Resource Managers/Directors:

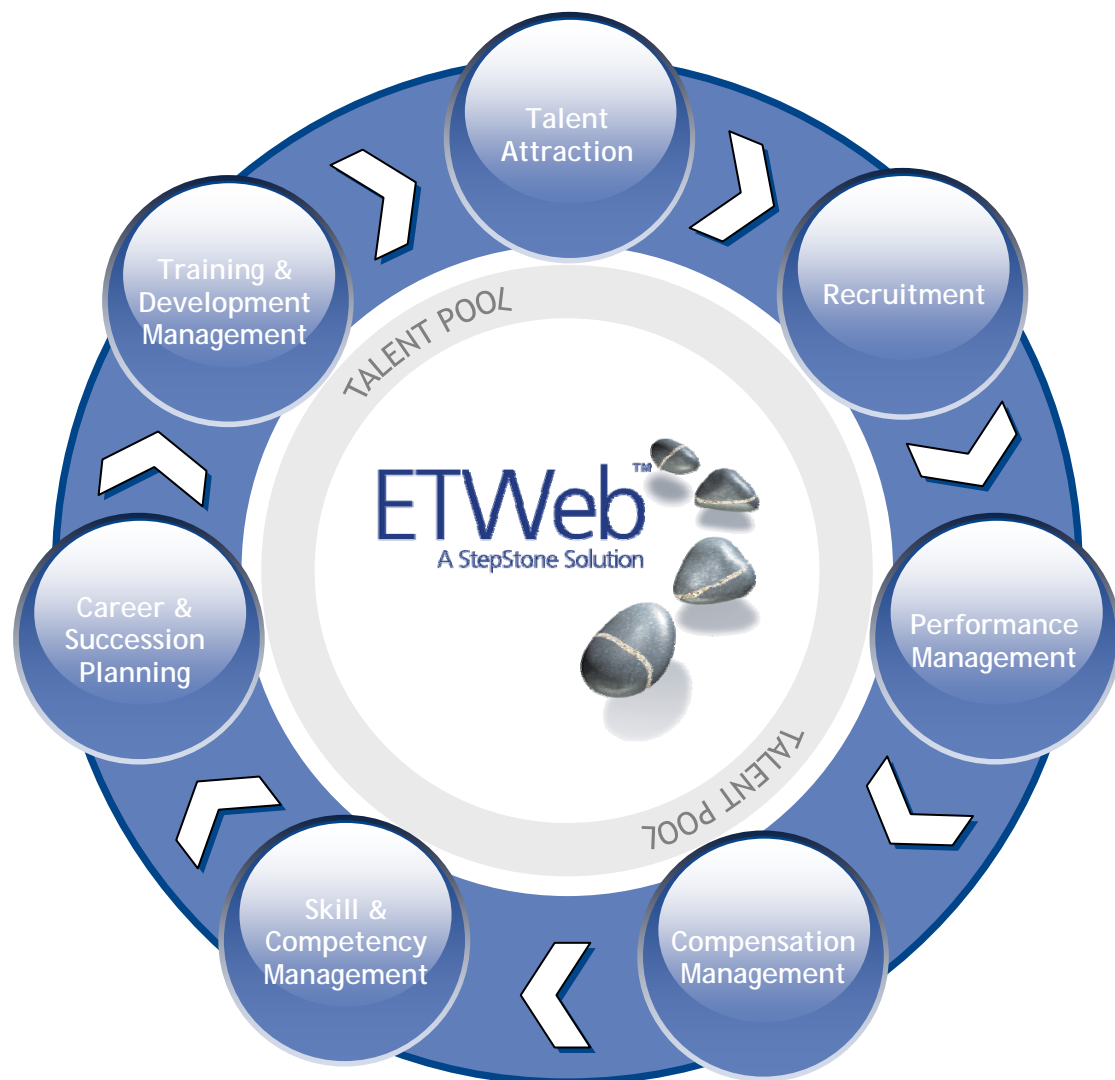
1. **Identify** top performers
2. Create and manage **career paths** and **succession plans**
3. Identify skills and **competency gaps** within departments
4. Create and track **compensation** plans
5. Create **training** and **development** plans

50% of Fortune 500 companies in the United States and Europe use this product. It provides these companies with a comprehensive yet easy-to-use Strategic Talent Management solution that helps develop and manage their most valuable asset... their HUMAN CAPITAL. Government departments have also benefited by deploying this system in the area of increased service delivery.

StepStone ETWebTM is made up of 8 powerful modules:

- HR Management
- Recruitment Management
- Performance Management
- Compensation Management
- Skills & Competency Management
- Career & Succession Planning
- Training & Development Management
- Organizational Charting

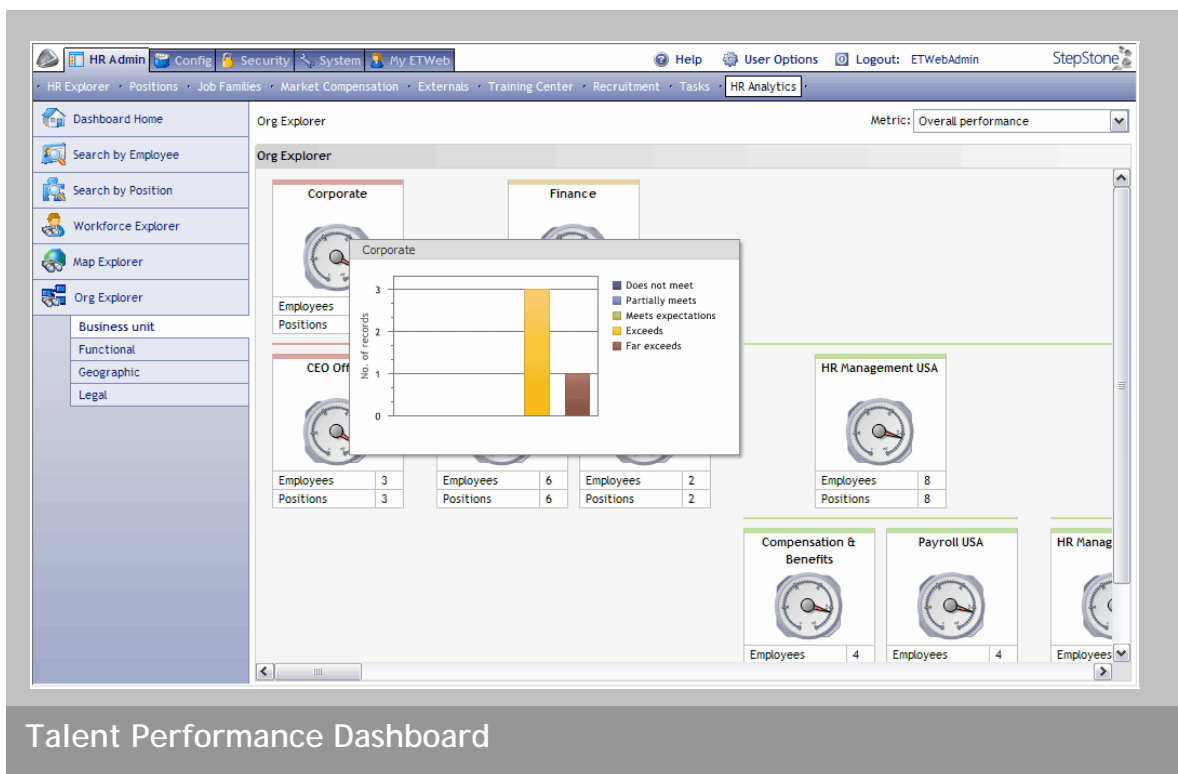
These modules cover the complete talent management cycle as shown in the diagram below.

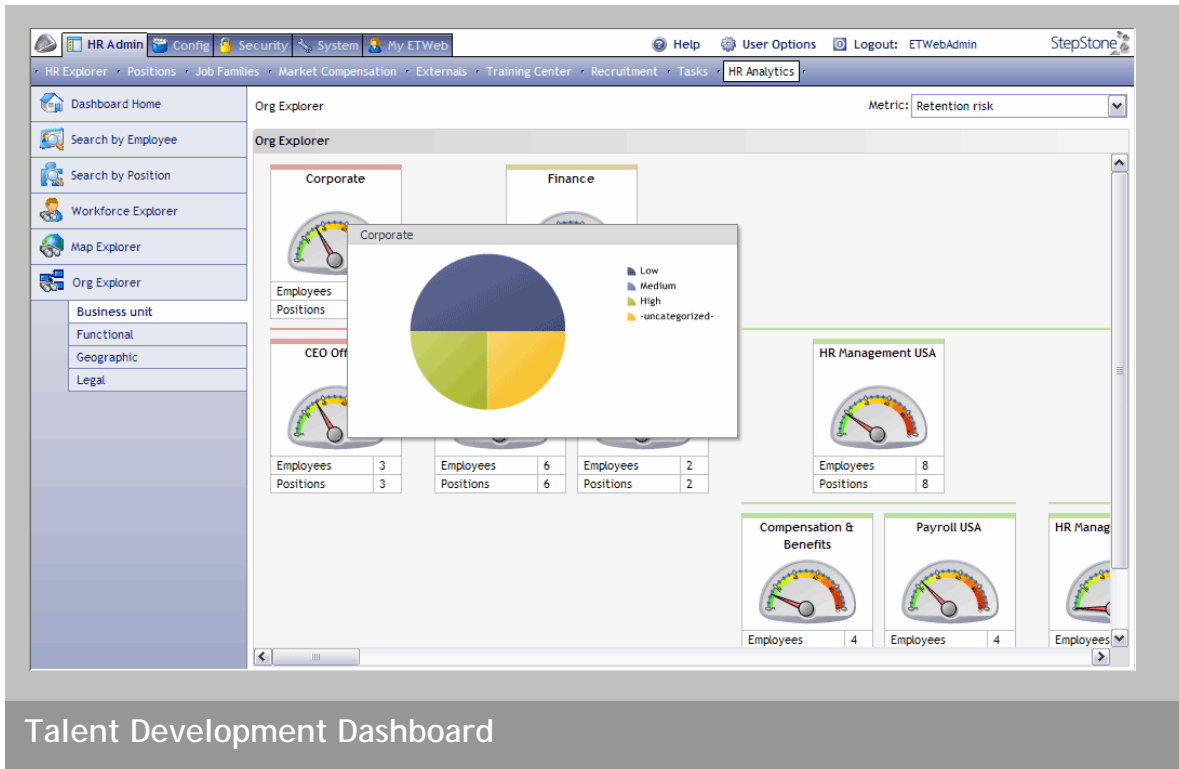


In Malaysia, the push towards a **“knowledgeable business society”** is gathering strength. This requires companies and government departments to look at strategic talent management and human capital development. Human capital development represents a rich area for companies to develop a competitive advantage. It is also an important aspect of improving service delivery within government departments and agencies.

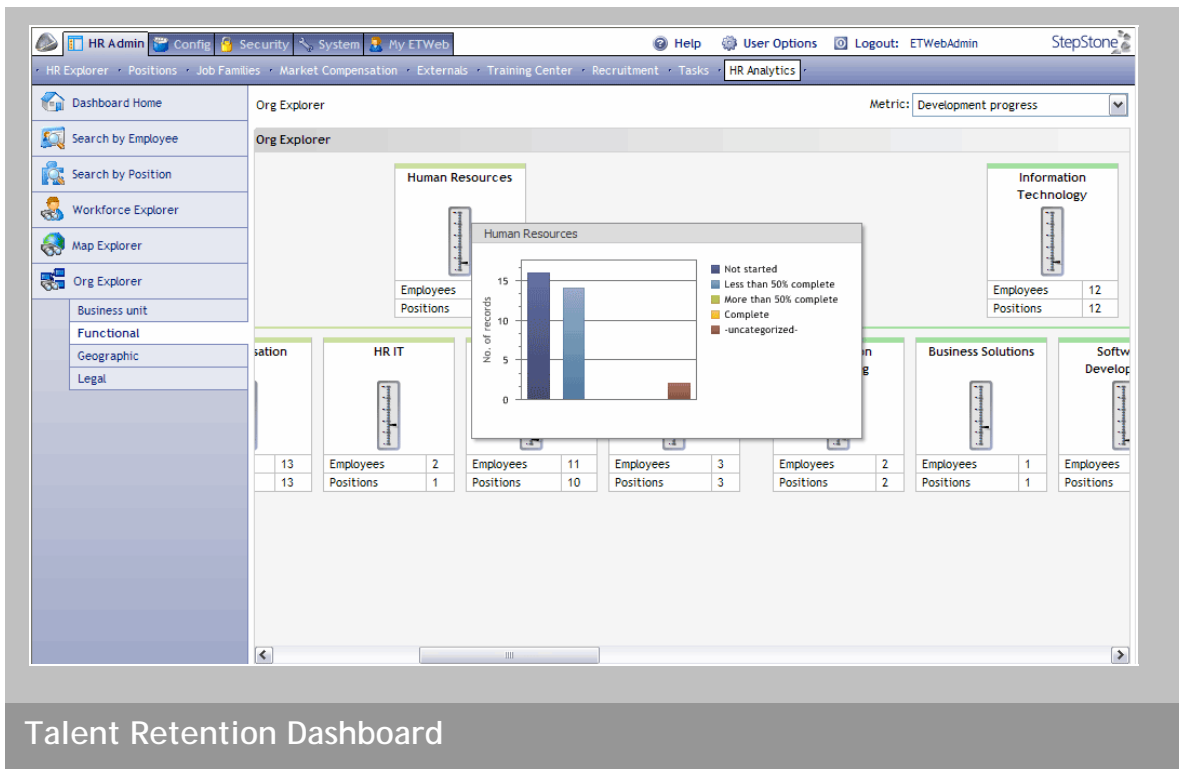
All this would only be made possible with the proper management and development of an organization's employees. A Strategic Talent Management Solution is imperative in ensuring the growth of human capital is carried out effectively and efficiently.

This is what StepStone ETWeb™ can offer to an organization...





Talent Development Dashboard

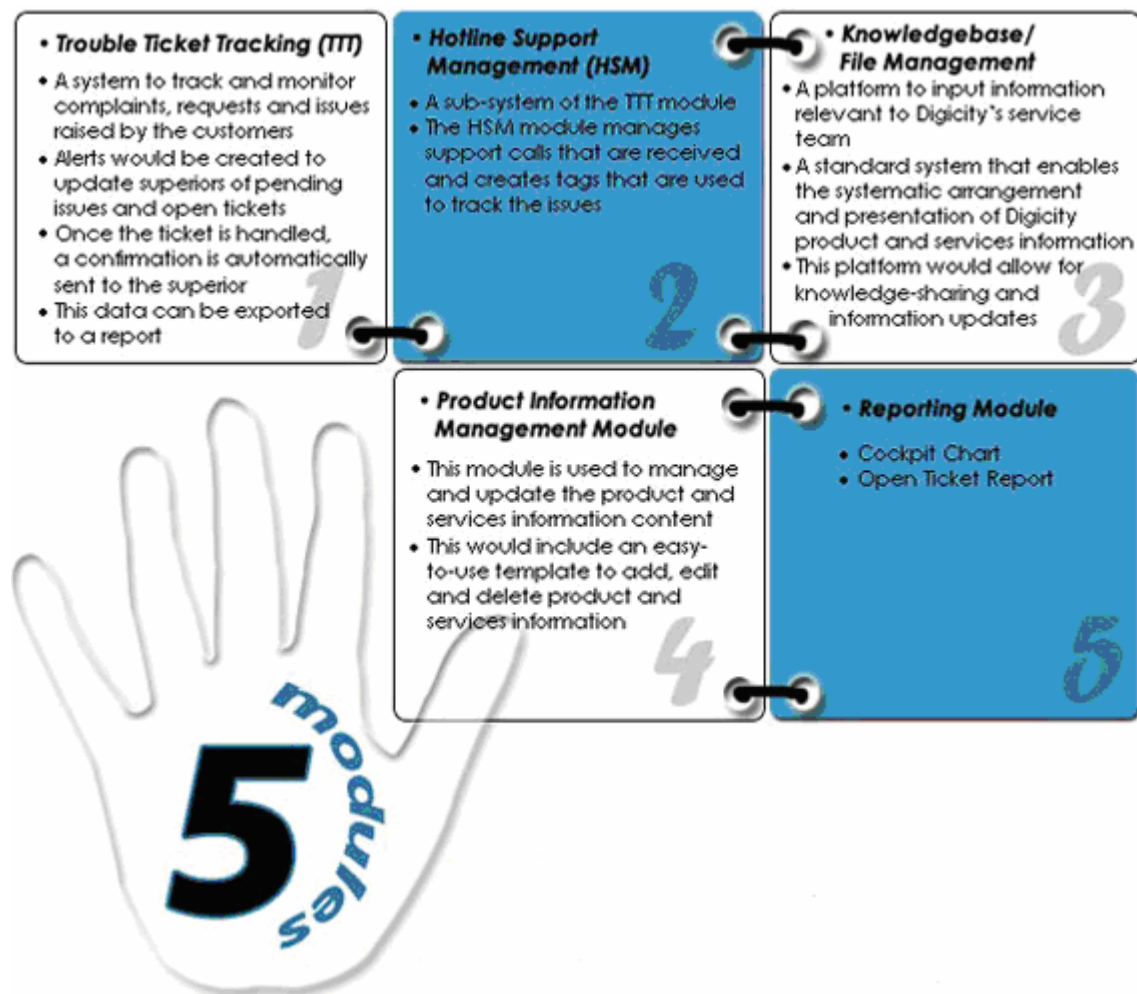


Talent Retention Dashboard



ServTrak - Service Tracking System

ServTrak helps service companies and contact centres track and manage their customer feedback and complaints. With ServTrak, trouble tickets that are raised can be logged. It also has built-in alerts that remind support staff of pending tasks. These alerts can also be used to escalate issues that are left unattended.



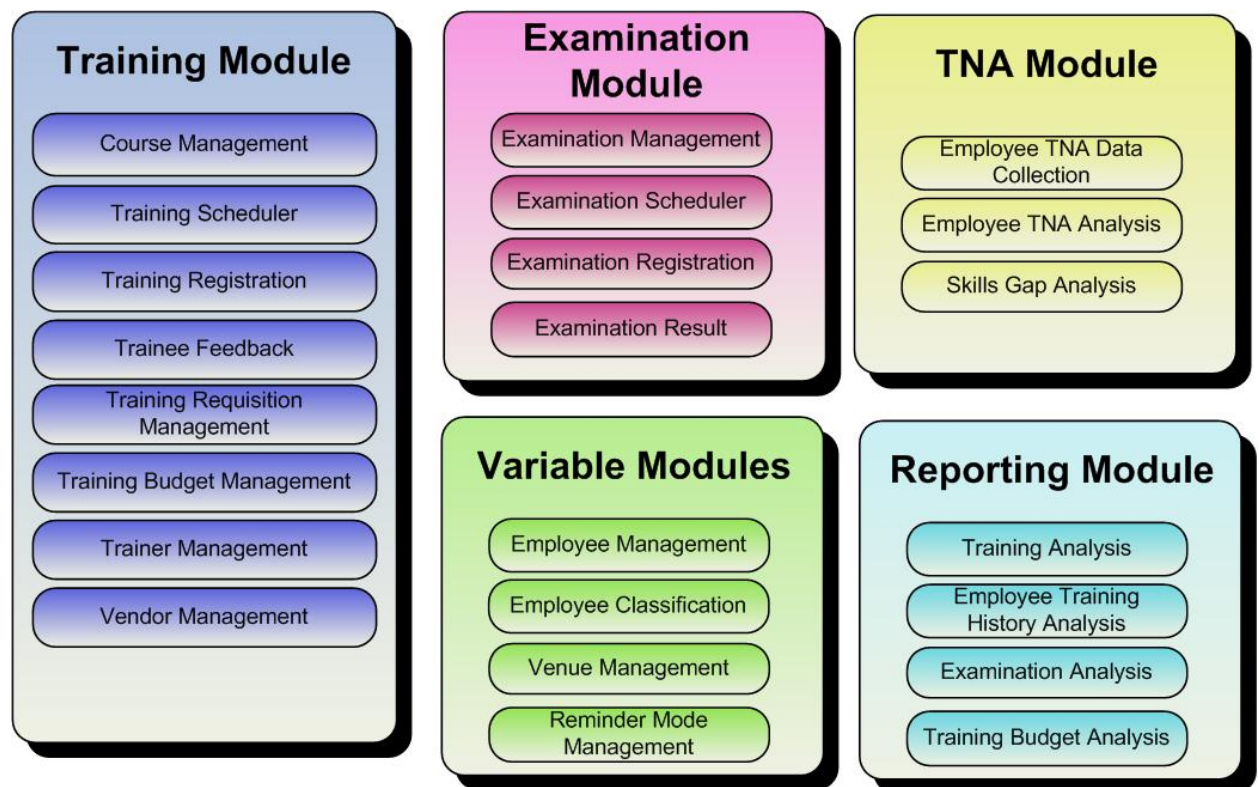


Trainix - Training Management System

Trainix automates your training workflow enabling you to increase the span and scope of your training offerings without increasing administrative resources. Trainix streamlines the following:

1. Identifying and scheduling of training programmes
2. Registration of training participants
3. Reminders to training participants
4. Reporting and training evaluations for management use

Trainix helps you track every training dollar ensuring your company gets the most out of these programmes. Operational costs are also reduced through automated handling of training planning, administration, logistics and registration.



NIXFON SERVICES

Custom Software Development



"These 3 words define the way we develop software solutions that improve your business process efficiency and effectiveness.

THINK... We think, research and identify methods of improving business processes within your organization.

CHANGE... We look at current business processes and introduce technology that increases your organization's competitive advantage.

SUSTAIN... Our dedicated team ensures support is provided long after the sales is completed.

Our Unique Selling Proposition is as follows...

- Expert pre-project consultation
- Collaborative software design and development
- Web application are created with highest level of security
- Prompt rollout, and post-sales support

Seize this opportunity to partner Nixfon in developing solutions that enhance your business and improve your bottom-line.

Listed below are some of the solutions that we developed in the past 12 months.



Digital Media Signage & Distribution System

A comprehensive system that creates, manages, schedules, distributes and plays back digital media content over an IP network. The system can be used in retail outlets, corporate and government offices.



Telco Connectivity Billing and Accounting System

A large, web-based application to manage the entire sales and billing process of a telco. The processes covered include pre-sales, ordering, network inventory management and financial billing.



Information Kiosk

An interactive system that acts as an information counter for Customer Service Centers, it provides information of their product and service offering in a very attractive and interactive fashion. It also has a content management system built in to enable easy management of the content.



Car Rental Management System

A Windows-based software solution that is user-friendly and is used to handle the complete process of a car rental company.



Automotive Workshop Management System

An easy-to-use Windows-based system to help workshops manage customer details, service history and inventory. Ideal for independent automotive workshops.



Information Retrieval & Retention System

Ideal system for Banks and Big corporations, Information Retrieval and Retentions System is a central system that captures all critical business documentation like Standard Operating Procedures, Memos, Manuals, Training Materials, Announcements, and Document Formats.

This system actually help organizations retain critical information within them and not lose it when employees leave or resign from the organization.

Web Based Application



Training Center Management System

A complete solution to manage training centers. This includes storing course details, training schedules, participant training history and much more. It is ideal for training centers and educational institutions.



IT Infrastructure Maintenance System

A web-based system that manages service calls, customer complaints, maintenance records, spare parts inventories, service history, customer database, cost accounting and able to manage multiple service centers.



Digital Surveillance System

A web-based system to view, manage, record and playback IP-based surveillance cameras. This system is perfect for home users who travel or businesses that require surveillance.



Office Management System

A basic, web-based system to manage internal communications such as requisition of office stationery and storing minutes of meetings. Best used by small companies.



Trouble Ticket System

A web-based system to track customer complaints and resolutions of these issues. It is ideal for contact centers and companies providing hardware or software support services.



Knowledge Management System

A web based knowledgebase system that is user friendly and not cumbersome to use. It facilitates easy access to information within the company and encourages knowledge sharing among employees in the company. It also supports easy uploading of information, quick search, extensive database and unique query engine.



E-Learning System

An easy to use E-Learning system that stores video, flash and text documents in multiple format, user friendly interface, easy navigation buttons for uploading, downloading and viewing of learning content.



Price Comparison System

A web-based system to create price comparison portals. It includes all components necessary to launch an impressive portal from product management to advertisement management.

PARTIAL CLIENT LIST



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